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# From AI Curiosity to Production. In 90 Days.

Most enterprise AI initiatives fail not because of technology — but because of unclear strategy, poor use-case selection, and inadequate change management. Our AI Strategy & Roadmap engagement gives you a clear, evidence-based path from assessment to your first deployed AI agent.

**Use-Case Prioritization** · 15-25 scored

**ROI Modelling** · 3-5x in 12 months

**90-Day Deployment Roadmap**

**From Gurugram to the World**

**Book AI Strategy Consultation →**

● 12-18 min read · 7 sections

# What you'll walk away with

- 1 The Case for an AI Strategy First Approach** p.03  
Why most AI initiatives fail — and what the winning ones do differently.
- 2 A Structured 4-Phase Engagement** p.04  
From readiness assessment to live pilot with measurable ROI evidence.
- 3 Industry-Specific AI Roadmaps** p.05  
Pre-built use-case libraries and ROI benchmarks for 6 core verticals.
- 4 Common Pitfalls & How We Solve Them** p.06  
The failure modes that sink AI initiatives — and how we prevent them.
- 5 12-Week AI Strategy Engagement Timeline + Next Steps** p.07  
From kickoff to first AI agent in production — and how to start.

## WHO THIS IS FOR

CTOs, Heads of IT, CISOs, and digital-transformation leaders at enterprises that handle sensitive, regulated, or competitively critical workflows — and who want a clear, evidence-based AI strategy before spending on infrastructure. If data sovereignty, predictable AI costs, and 90-day time-to-value matter to you, this guide is built for you.

## Ready to define your AI strategy?

Book a free discovery call. We'll assess your maturity and define the roadmap.

[Book AI Strategy Consultation →](#)

# The case for an AI Strategy First Approach

In the last 18 months the question shifted from 'should we use AI?' to 'where do we even start?' For enterprises, jumping straight to AI tools without a strategy is the most expensive — and least defensible — choice.

**60–80%**

Reduction in manual processing time with well-scoped AI

**3–5x**

ROI within 12 months of first AI deployment

**90 days**

From assessment to your first live AI agent

## MYTH VS REALITY

### MYTH

"AI strategy is just a consulting buzzword."

### REALITY

A structured strategy is the only way to select the right use cases and avoid wasted spend on the wrong tools.

### MYTH

"We can just buy a SaaS AI tool and be done."

### REALITY

Off-the-shelf tools solve generic problems. Your competitive advantage lives in proprietary data and custom workflows.

### MYTH

"We need to hire AI experts before we can start."

### REALITY

A strategy engagement maps what you already have to what you can deploy — and shows you exactly where skills gaps exist.

Wondering where your business fits?

[Talk to Our Team →](#)

# A Structured 4-Phase Engagement

Each phase builds on the last — from discovery to a live pilot with measurable ROI evidence. Led by our CTO (PhD, IIT Delhi, Ex-SAP) and certified AI architects.

1

Phase 1 · Weeks 1-2

## Enterprise AI Readiness Assessment

- › Audit existing workflows, data assets, and tech stack
- › Identify automation opportunities across departments
- › Map data quality, availability, and governance gaps
- › Stakeholder interviews across business and IT teams

**KEY DELIVERABLE** AI Readiness Score Report (scored across 8 dimensions)

2

Phase 2 · Weeks 3-4

## Use-Case Prioritization & ROI Modelling

- › Score 15-25 AI use cases on ROI vs. complexity
- › Model financial impact: cost savings, revenue uplift, efficiency gains
- › Benchmark against industry peers and comparable deployments
- › Select 3-5 high-priority pilot use cases

**KEY DELIVERABLE** Use-Case Prioritization Matrix with ROI projections

3

Phase 3 · Weeks 5-8

## 90-Day Agentic AI Deployment Roadmap

- › Define sprint-by-sprint implementation milestones
- › Technology stack selection (open-source vs. proprietary trade-offs)
- › Build vs. buy analysis with vendor evaluation
- › Change management and training plan

**KEY DELIVERABLE** Detailed 90-day roadmap with milestones, owners, and KPIs

4

Phase 4 · Weeks 9-12

## Pilot Design & Proof of Value

- › Design and deploy the #1 priority AI pilot
- › Establish baseline metrics and success criteria
- › Run controlled pilot with real data and real users
- › Measure, document, and present ROI evidence

**KEY DELIVERABLE** Pilot Results Report with go/no-go recommendation for scale

Want to see this mapped to your infrastructure?

[Book a Consultation →](#)

# Industry-Specific AI Roadmaps

Pre-built use-case libraries and ROI benchmarks for your industry.

## Banking & BFSI

- Loan processing automation
- Fraud detection agents
- Regulatory compliance monitoring

[View Industry Solutions →](#)

## Manufacturing

- Predictive maintenance
- Quality control AI
- Supply chain optimization

[View Industry Solutions →](#)

## Healthcare

- Patient intake automation
- Clinical documentation AI
- Appointment scheduling agents

[View Industry Solutions →](#)

## Retail & E-Commerce

- Inventory forecasting
- Customer service agents
- Personalization engines

[View Industry Solutions →](#)

## Oil & Gas

- Reservoir management AI
- Safety compliance monitoring
- Drilling optimization

[View Industry Solutions →](#)

## Government & PSU

- Citizen service automation
- Document processing
- Grievance management AI

[View Industry Solutions →](#)

**350+**

Global clients. 25+ years of delivery. Swaran Soft builds AI strategies on an open-source-first stack — N8N, LangChain, Ollama, Mistral — deployed entirely in your infrastructure. From Gurugram to the world. ISO 9001 Certified. NASSCOM Member. DPIIT Recognised.

## Need an AI roadmap tailored to your industry?

We'll assess your workflows and provide a detailed proposal within 5 business days.

[Get a Custom Proposal →](#)

[View Case Studies](#)

# Common pitfalls — and how we solve them

Most failed enterprise AI initiatives fail for the same reasons. Here's what goes wrong, and how a structured strategy engagement prevents each trap.

## ⚠️ Choosing tools before choosing use cases

### WHAT GOES WRONG

Teams spend on AI platforms before validating which workflows will actually benefit, leading to costly rework.

### HOW WE PREVENT IT

Every engagement opens with use-case scoring — 15-25 opportunities ranked by ROI vs. complexity before any tool is selected.

## ⚠️ Treating data privacy as an afterthought

### WHAT GOES WRONG

AI initiatives go live without DPDP Act or GDPR alignment — then stall at the first compliance review.

### HOW WE PREVENT IT

Regulatory mapping (DPDP, RBI, SEBI, HIPAA) is part of the readiness assessment, not a bolt-on.

## ⚠️ Building for a demo, not for production

### WHAT GOES WRONG

A pilot looks impressive but never scales because it wasn't designed with real data, real users, or real success metrics.

### HOW WE PREVENT IT

Phase 4 designs the pilot with production-grade data, defined success criteria, and a go/no-go recommendation for scale.

## ⚠️ An island that doesn't connect to the business

### WHAT GOES WRONG

A technically impressive strategy delivers no value because it never connects to the systems people actually use.

### HOW WE PREVENT IT

An N8N orchestration and API integration layer wires AI into enterprise systems, validated with a real production pilot.

## ⚠️ No one left who can run it

### WHAT GOES WRONG

The strategy partner leaves and the internal team can't extend, iterate, or govern the AI roadmap independently.

### HOW WE PREVENT IT

Full documentation, team training, and 30-day post-delivery support ensure your team owns the roadmap completely.

## De-risk your AI strategy from day one

Our structured 4-phase approach prevents every one of these pitfalls. Let's scope your engagement.

[Start Your AI Strategy →](#)

# 12-Week AI Strategy Engagement Timeline

From kickoff to your first AI agent in production in 12 weeks.

1

## Assess

Week 1-2

Audit existing IT, define AI strategy requirements, readiness score report.

2

## Prioritise

Week 3-4

Score 15-25 use cases. ROI model for top 5. Benchmark vs industry.

3

## Roadmap

Week 5-8

Sprint plan, tech stack selection, change mgmt plan, vendor evaluation.

4

## Pilot

Week 9-12

Deploy #1 priority use case. Measure, document and present ROI evidence.

"We design, deploy, and operationalize enterprise AI strategies — complete with use-case scoring, ROI modelling, technology selection, and pilot deployment. Vendor-agnostic. Open-source first. Measurable ROI in 90 days."

**Swaran Soft · India's Premier Agentic AI Enterprise Partner**

## What's Included in Every Engagement

- ✓ Enterprise AI Readiness Score (8-dimension report)
- ✓ Use-case prioritization matrix (15-25 use cases scored)
- ✓ Financial ROI model for top 5 use cases
- ✓ Technology stack recommendation with trade-off analysis
- ✓ Change management and training plan
- ✓ Vendor evaluation and build-vs-buy analysis
- ✓ Pilot design and success criteria definition
- ✓ Executive presentation for board/leadership sign-off
- ✓ 30-day post-delivery support and Q&A

[Start Your AI Strategy Engagement →](#)

# Why Enterprises Choose Swaran Soft for AI Strategy

## → 25+ Years of Enterprise IT

1,500+ projects across BFSI, manufacturing, government, and healthcare. AI strategy grounded in real enterprise implementation experience — not theoretical frameworks.

## → Open-Source First Philosophy

We recommend N8N, LangChain, Ollama, Mistral wherever they meet requirements. This eliminates vendor lock-in and reduces your long-term AI operating costs by 60-80%.

## → India-First, Globally Deployed

AI strategies designed for India's regulatory environment (DPDP Act, RBI guidelines, SEBI norms) while meeting global standards. 9+ Indian languages supported natively.

## → Dedicated AI Strategy Team

Led by our CTO (PhD, IIT Delhi, Ex-SAP) and supported by certified AI architects with hands-on deployment experience across 15+ enterprise AI projects.

### Book a Consultation

A free AI Strategy discovery call. We'll assess your maturity and define the roadmap.

[Book AI Labs Consultation](#)

### Submit Your Use Case

Tell us the workflow you'd start with. We'll return a detailed proposal within 5 business days.

[Submit Your Use Case](#)

### Get Monthly Insights

Enterprise AI trends, real case studies and playbooks — curated for senior IT leaders.

[Read the Blog](#)

## Ready to Build Your AI Strategy?

Book a free AI Strategy consultation — detailed proposal within 5 business days.

[Book Free Consultation →](#)

[Explore AI Strategy](#)

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